



CASE TEAM LEADER at OCEAN STRATEGY

About Ocean Strategy

Ocean Strategy is a top-class boutique strategy consultancy focused on the media sector, providing revenue-growth focused advice to media owners and investors. Based in London, the highly international team works in the UK as well as across Continental Europe. Ocean Strategy has an entrepreneurial culture that thrives on close teamwork and requires energy, enthusiasm and a dedication to achieving real change for our clients.

This is a great chance to join at a key time in Ocean's history, as the firm is currently facing growing demand and the need to build its delivery capacity. As a media-focused strategy consultancy, Ocean has a distinct offer and proposition: passion, depth and a real team spirit.

Ocean has a 3-year objective to double the size of the business to 25 professionals. In line with this ambition, the business has recently relocated to a new office in Covent Garden, London WC2 and is now recruiting at Case Team Leader level.

About Ocean Strategy's clients

Ocean has worked for many of the leaders in the industry, including 13 of the UK's top 20 media owners and 7 of the top 20 in Europe. Our clients are typically major media owners and investors in media. We work with major multi-media groups as well as owners in all sectors (broadcast, publishing, online, B2B, Business and Professional).

Ocean supports investors at all deal levels and has strong relationships with the Private Equity players active in the sector. There are few major media M&A processes we have not been part of in the last 5 years.

Responsibilities

The Case Team Leader at Ocean Strategy has a senior role in the team. Specific responsibilities include:

- Execution of project workstreams
 - o Drive work streams from planning & structuring to delivery and presentation
 - o Manage team of consultants on distinct work streams / projects
- Client relationship management
 - o Communicate effectively to senior clients with high credibility
 - o Contribute significantly during client and case team meetings
- Development of junior consultants
 - o Share knowledge and consultant toolkit with junior consultants
 - o Ongoing development and mentoring of team members
- Further contribution to Ocean Strategy's growth
 - o Get involved in client development activities across different geographies
 - o Take lead on select internal tasks, e.g. marketing, recruitment

Skills and Experience

Essential

- 4-6 years of relevant strategy consulting
- Real passion for the media sector and the consulting profession
- Conceptual and analytical strength
- Excellent communication skills
- Dynamic and entrepreneurial nature
- Clear leadership capability
- Desire to play a significant part in further developing a small strategic consulting firm with strong growth potential

Ideal

- Experience of media and publishing industry
- Experience of working in European markets (UK and Continental Europe)

Compensation

Remuneration will be at the upper end of strategy consulting market rates. A competitive base salary will be supplemented by a significant bonus, based on individual and firm performance.

The positions will have a clear visible path to director level within 2-4 years for a candidate that displays excellence in client relationships and delivery. Given that directorship will offer significant equity participation in a valuable and growing asset, this provides a significant addition to the potential future value and earnings of this opportunity.

How to apply

To apply for this position, please send your CV and covering letter to the following email address: recruitment@oceanstrategy.com, quoting reference number WS-1010-TL.